

# Digital-Enabled Engagement

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# Learning and ICT4D

- ① Increasing opportunities to apply technology in development
  - ② Need for development practitioners to be able to identify and manage tech-enabled solutions
  - ③ ICTs facilitate greater innovation and effectiveness at the project level
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# Today's Objectives

- 1 Participants have increased understanding of how digital tools can be used to improve communication with beneficiaries
  - 2 Participants know how to think critically about their communication objectives and their target audiences
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# What is digital-enabled engagement?

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Digital-enabled engagement uses the **technologies**, that are increasingly prevalent, to **communicate** with the project's target audience in ways that **support development objectives**.

# Guiding Thoughts

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The people we work with are ***already*** communicating using digital – these technologies offer our projects new means of sharing and soliciting information.

Digital tools don't have to replace other means of communication. They can add to them!

# Digital-enabled engagement

# TOOLS

# Digital-enabled engagement

# ~~TOOLS~~



Don't jump to  
tools before  
you:

- ① Know your audience
  - ② Define your communication objective
-

# DAI's approach to using digital tools

1

Determine  
the goal

2

Identify the  
communication  
objective

3

Understand the  
audience

4

Select tools

5

Focus on the  
whole

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# What's your goal?

Be development-focused



“Improve farmer livelihoods through ongoing provision of agricultural information”



Not technology-focused



“Use SMS to.....”



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# What's your communication objective?



Inform



Listen

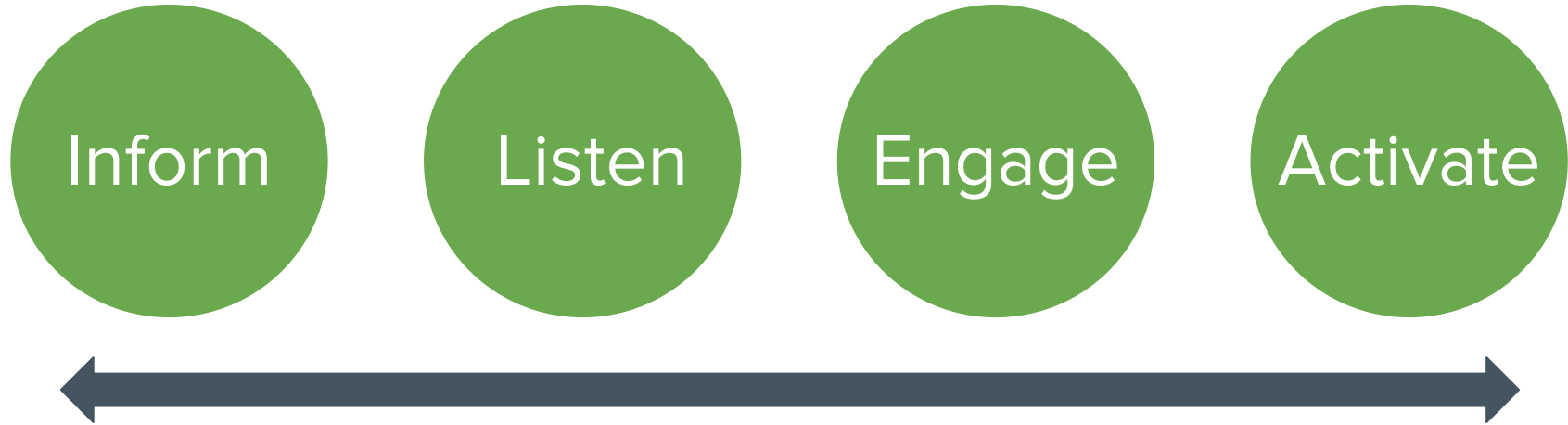


Engage



Activate

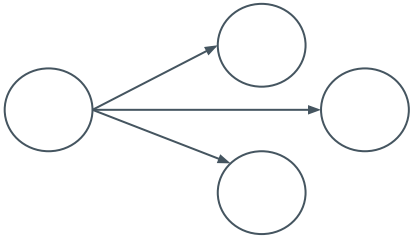
And what kind of digital tools does it take to achieve?



# Different tech enables different types of communication

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## 1-to-many



### EXAMPLES:

Newspapers  
Radio  
Television  
Websites  
Newsletters  
SMS  
Robo-call

### GOOD FOR:

Informing  
Activating

## 2-way



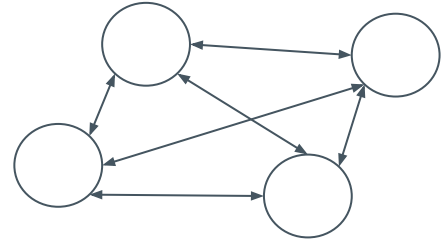
### EXAMPLES:

SMS  
Hotlines  
Phone call  
Blogs

### GOOD FOR:

Listening  
Engaging  
Activating

## Many-to-many



### EXAMPLES:

Facebook  
Twitter  
YouTube  
Discussion  
boards  
Community  
boards

### GOOD FOR:

Listening  
Informing  
Engaging  
Activating



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Who is your  
audience?



# Mary

- ☐ Broken mobile phone
- ☐ Listens to radio from 8pm-10pm
- ☐ Husband controls radio station
- ☐ Belongs to a women's health group
- ☐ No private time
- ☐ Goes to the market on Wednesdays
- ☐ Spends all extra money on food
- ☐ Trusts her sister
- ☐ Illiterate





# How can they access information?



# How **do** they access information?



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