



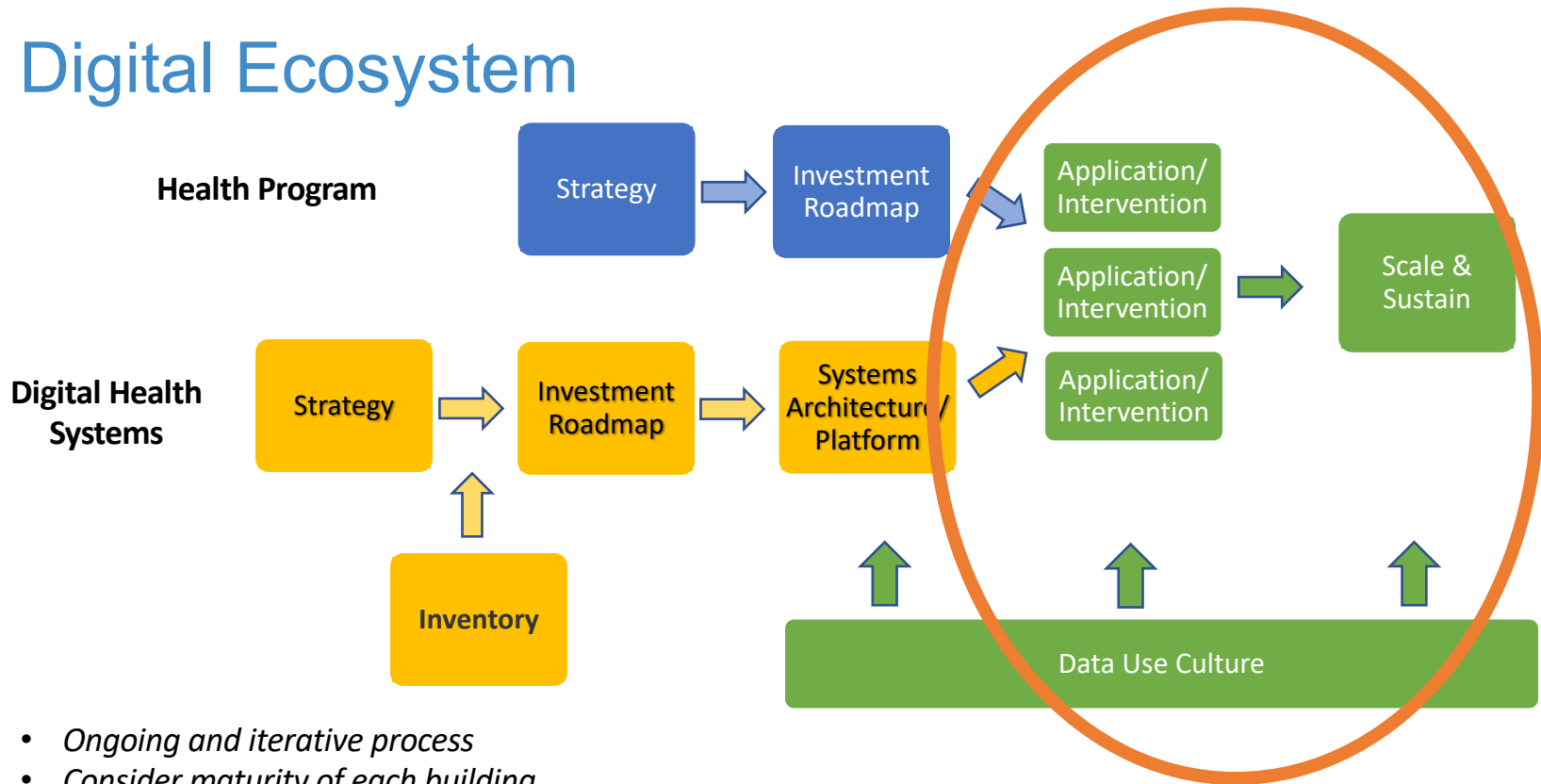
December 2018

# Session Agenda

TIME	ACTIVITY
12:00 – 12:15	Introductions and Overview
12:15 – 1:05	Activity: Pain Point and Digital Intervention Identification
1:05 – 1:15	Discussion and Questions

BACK STORY

# Digital Ecosystem



- *Ongoing and iterative process*
- *Consider maturity of each building block at each phase*



# What vehicle should I buy?



**MICRO**



**SEDAN**



**CUV**



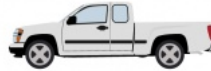
**SUV**



**HATCHBACK**



**ROADSTER**



**PICKUP**



**VAN**



**COUPE**



**SUPERCAR**



**CAMPERVAN**



**MINI TRUCK**



**CABRIOLET**



**MINIVAN**



**TRUCK**

# What vehicle should I buy?

- Where will you use it?
- What will you use it for?
- How many people at a time?

City

Transporting People

3 – 5



# What vehicle should I buy?

- Will it meet my needs?
- Will it fit in my environment?
- Have I found a good vendor?
- Are there people close by who know how to repair it?
- Do I know how to use it?
- What is the initial and long-term cost to maintain?
- How will I pay for it?



# The Goal

- Users will receive sets of suggested interventions based on the challenges they select
- Customized visual project plans will help user picture how their full initiative will play out

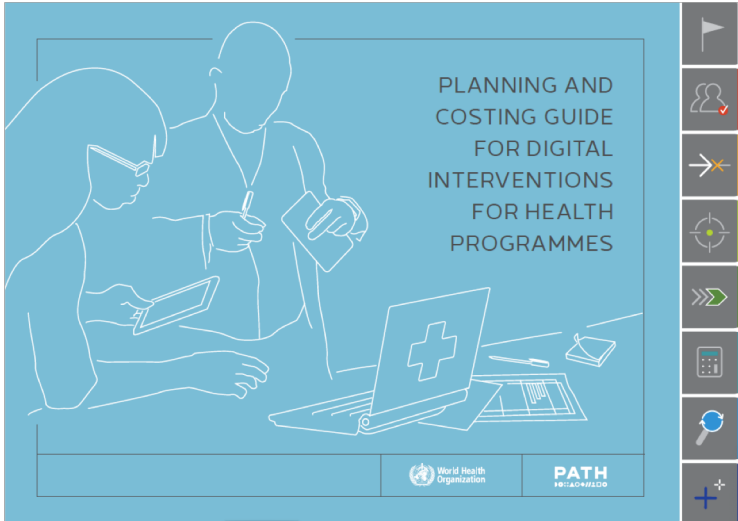
The packaging tool will provide **customized information**, encourage **holistic planning** that accounts for training and motivation, and make content **easy and appealing** to consume.

- Education on change management approach
- Recommended "bundles" of interventions always cover motivation/buy-in & training

- Minimal and clear text, with additional information available
- Feature photo and video content where possible

# DIGITAL IMPLEMENTATION GUIDE

# Digital Implementation Guide



Paper/Static



Web/Dynamic



1. Introduction



2. Form the Team and Establish Goals



3. Identify Health System Challenges



4. Determine Appropriate Digital Interventions



5. Plan the Implementation



6. Cost and Budget



7. Monitor and Evaluate (plus Adaptive Management)



8. Use the Costed Plan

# Linkages

- Written for ministerial health programme managers, decision-makers, and digital health implementers
- Update of Optimize toolkit
- Connects to:
  - Digital Health Atlas
  - WHO Classification of Digital Health Interventions v1.0
  - WHO Digital Health Guidelines
- Builds on Principles for Digital Development
- Integrates case studies from BID and Sierra Leone best practices and lessons learned





# Demonstration

<http://dev.toolkit.pulilab.com/>



ACTIVITY

## Pain Points >> Health System Challenges >> Digital Interventions

Pain Points	Health System Challenge	Digital Health Intervention
Health workers do not counsel clients appropriately	Poor adherence to guidelines	Decision support for health care providers
Health workers are unsure of which/when services are due	Poor adherence to guidelines	Digital provisions of training content to health care providers/mLearning

## Activity Instructions

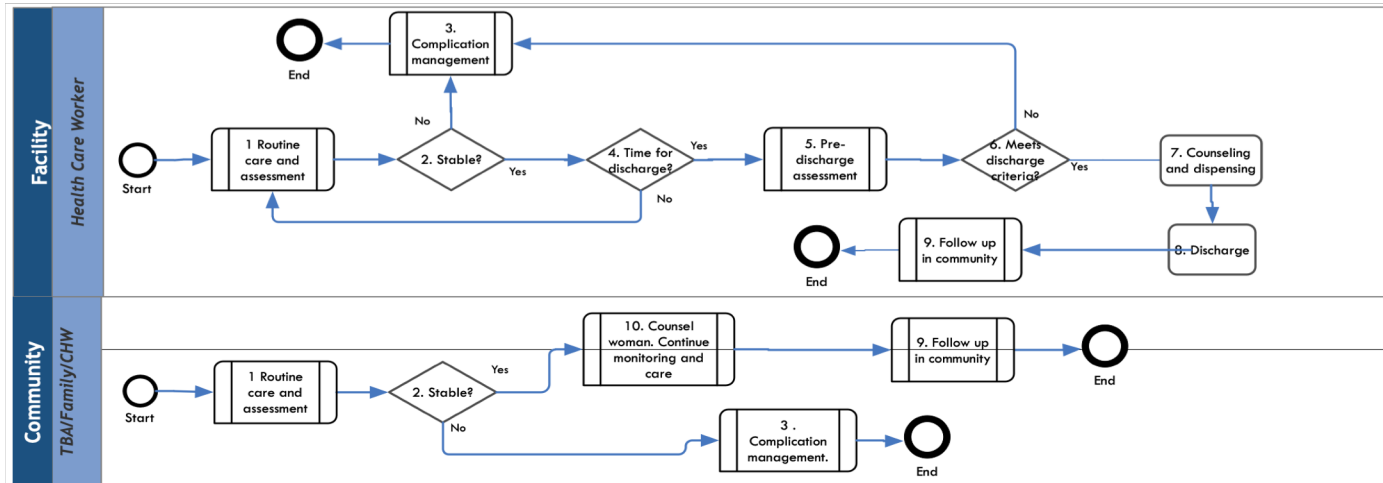
*You have been asked to help the Wakandan MOH improve postnatal care services following the methodology described in the Digital Intervention Guide.*



# Step 1. Review the workflow

**Workflow diagrams** visualize the user journey specific activities within a process to illustrate interactions between the personas who perform those activities.

These diagrams also map how information moves through the system and can show where pain points occur.



## Step 2: Identify pain points within the workflow

*In your own words, identify the **pain points** in the workflow.*

*Which parts of the workflow are causing the program to fail or perform suboptimally?*

### Illustrative pain points

“Health workers are not sure of what services to provide”

“Health workers turn away clients”

“Services are too far for clients”

“Clients do not to continue taking their medication”

“Client does not receive necessary medication/test at the facility”

# Step 3: Match the pain points to the "health system challenges" in the Classification

## Illustrative pain points

"Health workers are not sure of what services to provide"

"Health workers turn away clients"

"Services are too far for clients"

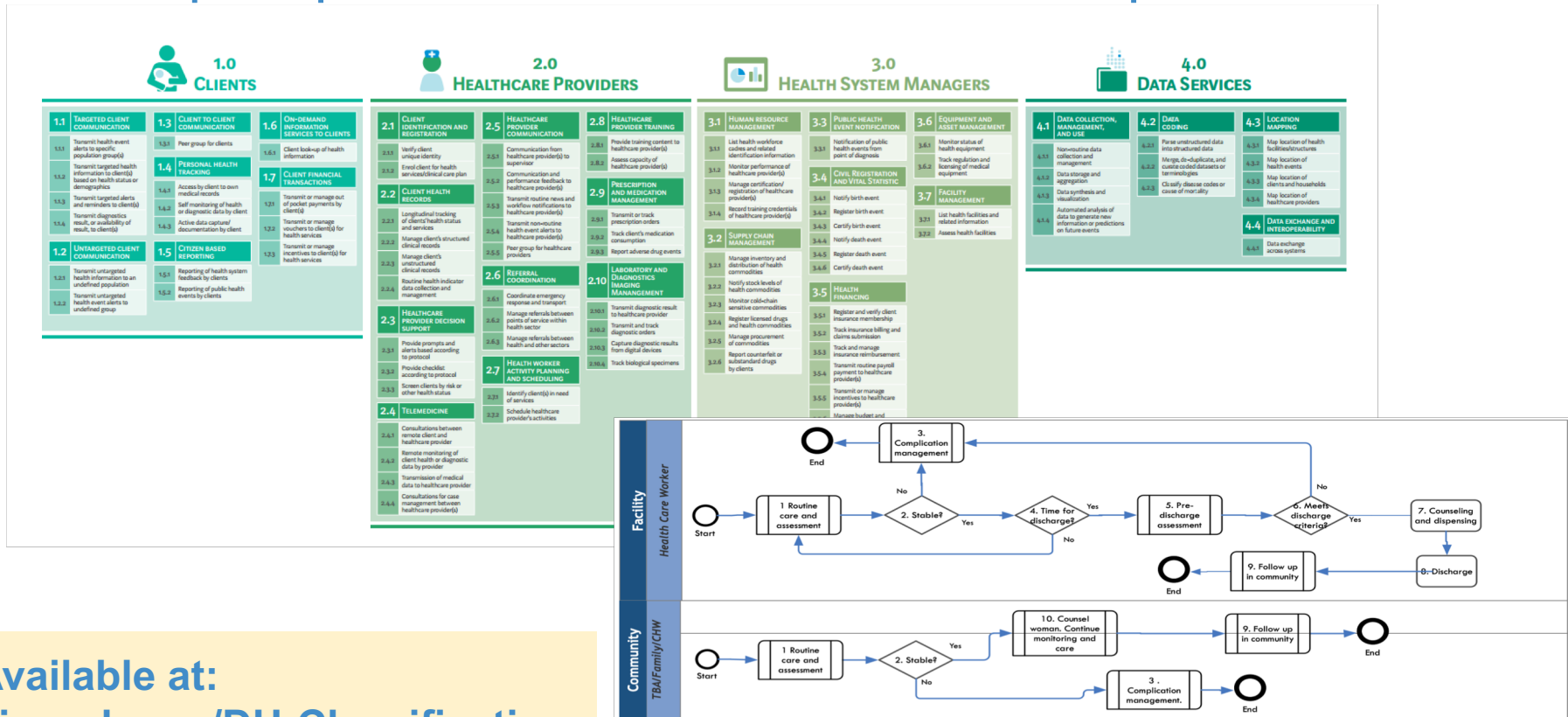
"Clients do not to continue taking their medication"

"Client does not receive necessary medication/test at the facility"

## HEALTH SYSTEM CHALLENGES

1	INFORMATION	3	QUALITY	6	EFFICIENCY
1.1	Lack of population denominator	3.1	Poor patient experience	6.1	Inadequate workflow management
1.2	Delayed reporting of events	3.2	Insufficient health worker competence	6.2	Lack of or inappropriate referrals
1.3	Lack of quality/reliable data	3.3	Low quality health commodities	6.3	Poor planning and coordination
1.4	Communication roadblocks	3.4	Low health worker motivation	6.4	Delayed provision of care
1.5	Lack of access to information or data	3.5	Insufficient continuity of care	6.5	Inadequate access to transportation
1.6	Insufficient utilization of data and information	3.6	Inadequate supportive supervision		
1.7	Lack of unique identifier	3.7	Poor adherence to guidelines		
2	AVAILABILITY	4	ACCEPTABILITY	7	COST
2.1	Insufficient supply of commodities	4.1	Lack of alignment with local norms	7.1	High cost of manual processes
2.2	Insufficient supply of services	4.2	Programs which do not address individual beliefs and practices	7.2	Lack of effective resource allocation
2.3	Insufficient supply of equipment			7.3	Client-side expenses
2.4	Insufficient supply of qualified health workers			7.4	Lack of coordinated payer mechanism
		5	UTILIZATION	8	ACCOUNTABILITY
		5.1	Low demand for services	8.1	Insufficient patient engagement
		5.2	Geographic inaccessibility	8.2	Unaware of service entitlement
		5.3	Low adherence to treatments	8.3	Absence of community feedback mechanisms
		5.4	Loss to follow up	8.4	Lack of transparency in commodity transactions
				8.5	Poor accountability between the levels of the health sector
				8.6	Inadequate understanding of beneficiary populations

# Steps 4 and 5: What is the appropriate digital intervention for this pain point and new workflow for this process?



Available at:  
[tinyurl.com/DH-Classification](https://tinyurl.com/DH-Classification)



## Activity Instructions

*You have been asked to help the Wakandan MOH improve postnatal care services following the methodology described in the Digital Intervention Guide. During your first workshop you've been asked to:*

1. Review the "basic" workflow.
2. Identify the pain points in the workflow. Which parts of the workflow are causing the program to fail or perform suboptimally?
3. Match the pain points to the "health system challenges" in the Classification.
4. Identify the pain points that would best be addressed by a digital intervention and select an appropriate digital intervention listed in the Classification.
5. Re-draw the improved workflow based on the addition of the digital intervention.

4

## QUESTIONS AND NEXT STEPS

# Contact Information

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A photograph of four young men sitting outdoors. The man in the center foreground, wearing a bright orange t-shirt, is shown in profile, looking down at a smartphone he is holding with both hands. To his left, two other young men are visible in the background, looking towards the camera. To his right, an older man in a striped shirt is partially visible, looking towards the right. The background is a warm, out-of-focus setting with wooden structures. The text "THANK YOU!" is overlaid in white on the right side of the image.

THANK YOU!