

A close-up photograph of a hand holding a white smartphone. The hand is positioned diagonally across the frame. A semi-transparent red overlay covers the entire image, creating a monochromatic effect with red tones. The background is blurred, focusing attention on the hand and the device.

Human Centered Design

Building Empathy into the Design of Digital Health Solutions

Natasha Sunderji and Prat Panda



Strategy | Consulting | Digital | Technology | Operations

**PLAYPUMP WAS AN
INNOVATIVE IDEA THAT
WAS SUPPOSED TO
BRING DRINKING WATER
TO THOUSANDS OF
AFRICAN COMMUNITIES
BY HARNESSING THE
POWER OF CHILDREN AT
PLAY.**

WHAT WENT WRONG?

VISION



REALITY



- **EMPATHY AND HUMAN-CENTERED DESIGN**
- **JOURNEY MAP THEATER**
- **A CASE STUDY: REAL-LIFE EXAMPLE**
- **QUESTION & ANSWER**

PEOPLE AT THE CORE OF EVERYTHING

Understanding and focusing on people to build empathy into the design and development of solutions and processes

EMPATHY



THE HUMAN CENTERED DESIGN APPROACH

Identifies the best solutions that lie at the intersection of Desirability, Viability and Feasibility

Identifying a solution that is empathy-driven, sustainable, and accessible will help us add the most value to the international development sector

DESIRABILITY

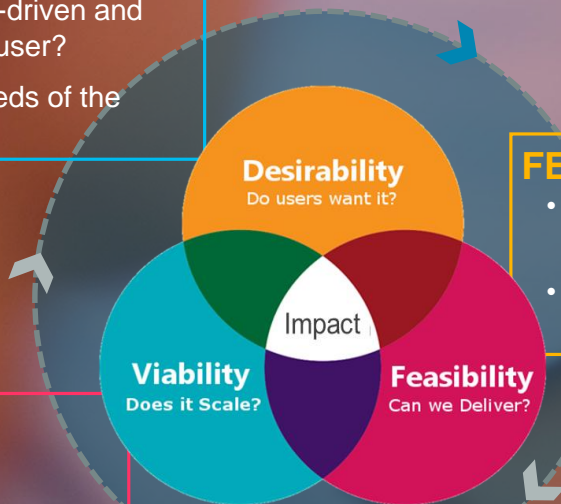
- Is the product empathy-driven and does it delight the end user?
- Does it address the needs of the developing sector?

FEASIBILITY

- Do we have the resources to deliver it to our network?
- Do we have the technology to support the solution?

VIABILITY

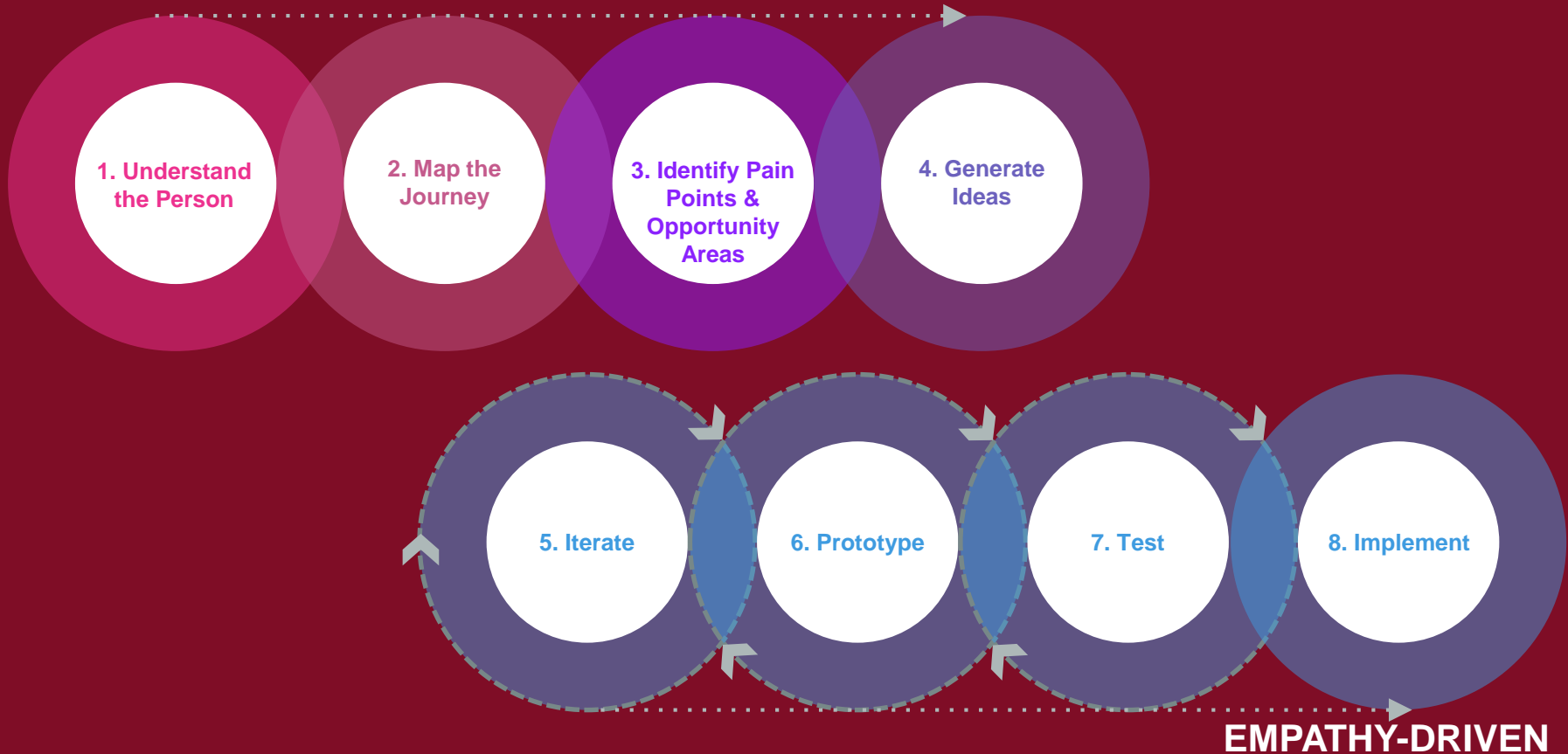
- Can we sustain the use and development of this solution?
- Is the solution scalable and can the developing market support it?



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PRACTICING HUMAN-CENTERED DESIGN

EMPATHY-DRIVEN



EXERCISE 1: MEET YOUR PERSONA

(2 MINUTES)



MARY



PETER



PHILIP



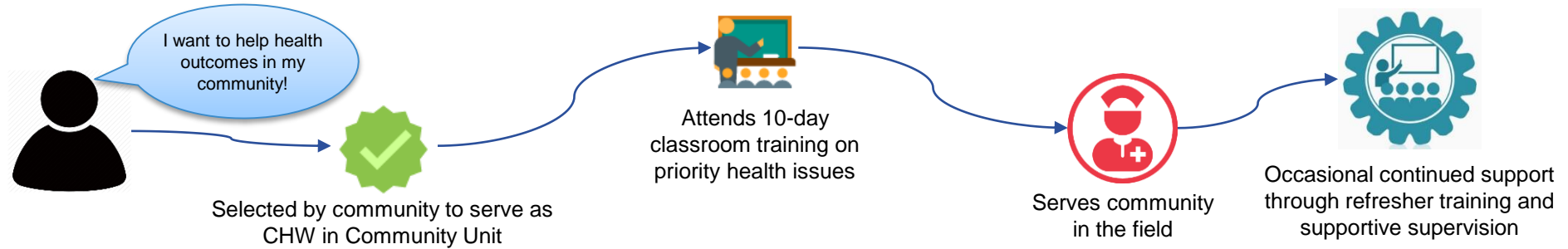
FAITH

DEFINING THE JOURNEY

Awareness

Onboarding

Community Engagement



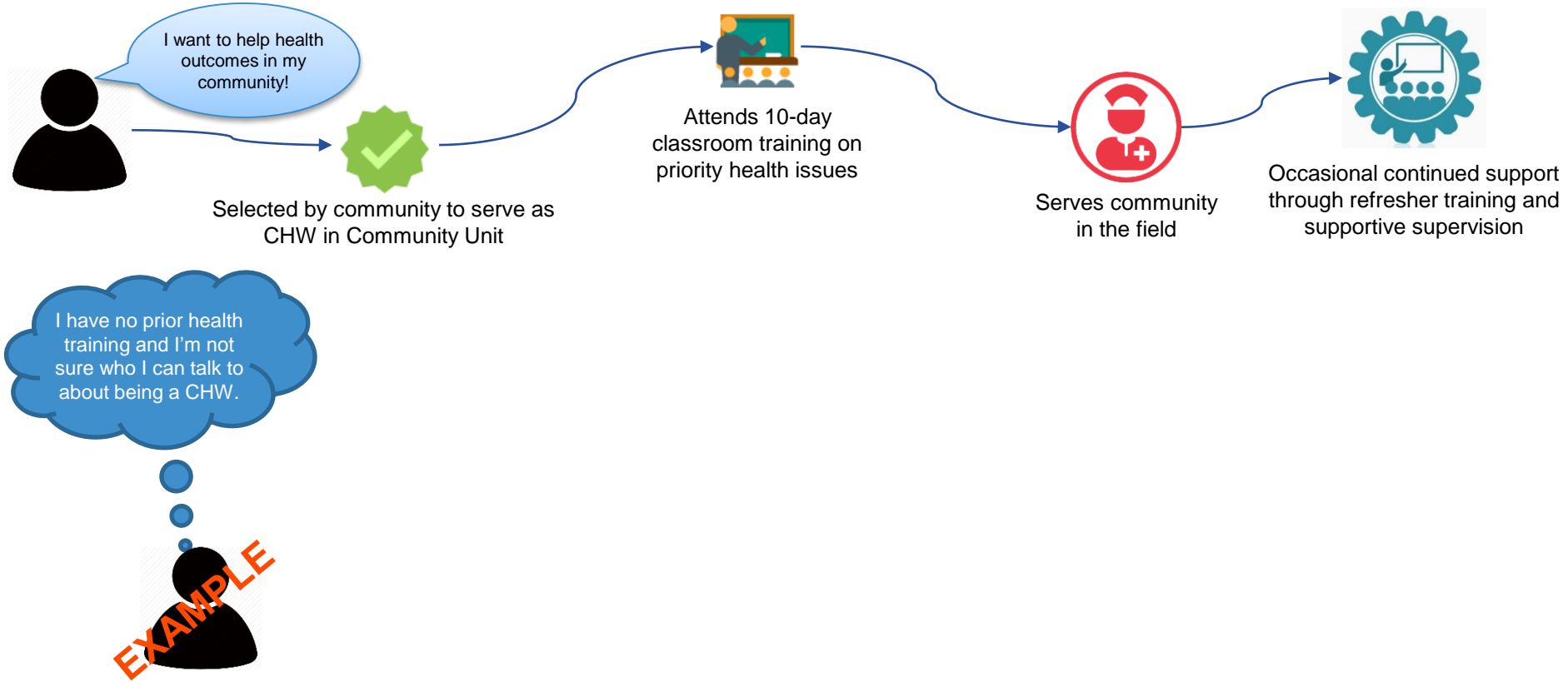
EXERCISE 2: IDENTIFY THE PAIN POINTS

10 MINUTES

Awareness

Onboarding

Community Engagement

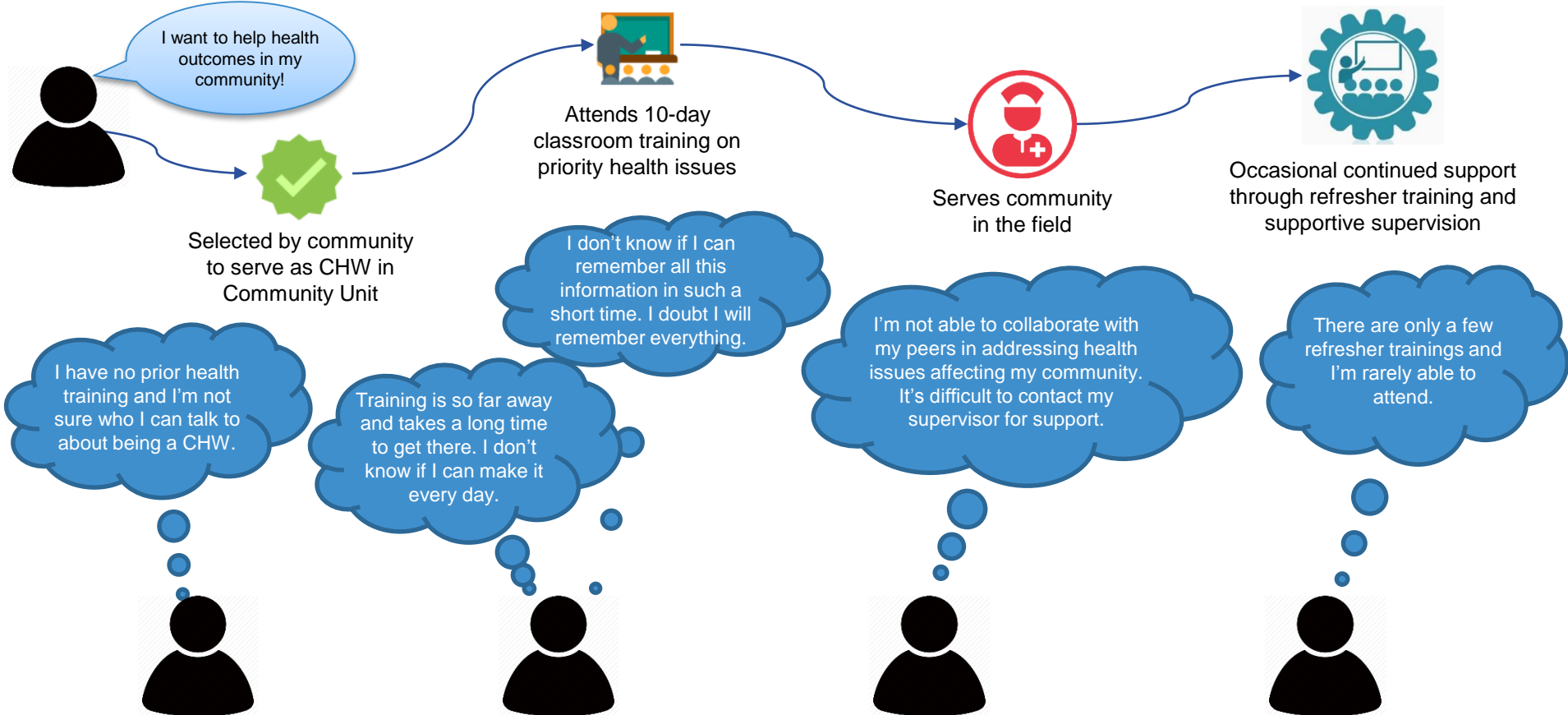



EXAMPLE PAIN POINTS

Awareness

Onboarding

Community Engagement





EXERCISE 3: IDEATION

25 MINUTES

A background image showing two people from behind, standing in front of a wall covered with many yellow sticky notes. One person is holding a pen and a sticky note, and the other is also holding a sticky note. The scene is dimly lit, with a reddish-pink tint.

IDEATION EXERCISE – STEP 1

5 MINUTES

THINK ABOUT THE FOLLOWING PAIN POINT:

“I DON’T KNOW IF I CAN REMEMBER ALL THIS INFORMATION IN SUCH A SHORT TIME. I DOUBT I WILL REMEMBER EVERYTHING”...

**AND GENERATE AS MANY IDEAS FOR HOW YOUR PERSONA CAN INTERACT WITH A MOBILE PHONE TO ADDRESS THE PAIN POINT.
(USING STICKY NOTES)**

A background image showing two people from behind, standing in front of a white wall covered with numerous yellow sticky notes. The person on the left has long dark hair and is wearing a white blouse with a dark vest. The person on the right has short blonde hair and is wearing a grey sweater with a white fur trim. They appear to be in the process of organizing or discussing the ideas written on the sticky notes. The entire image has a semi-transparent reddish-pink overlay.

IDEATION EXERCISE – STEP 2

5 MINUTES

ORGANIZE YOUR IDEAS INTO MEANINGFUL CATEGORIES

A background image showing two people from behind, working on a wall covered with many yellow sticky notes. One person is holding a pen and the other is holding a piece of paper. The image is overlaid with a semi-transparent dark red filter.

IDEATION EXERCISE – STEP 3

10 MINUTES

**DEVELOP ONE GROUPING OF IDEAS INTO A CONCEPT USING THE
CONCEPT POSTER**

A photograph of two women in a meeting room, viewed from behind. They are standing in front of a whiteboard covered with numerous yellow sticky notes. One woman is holding a pen and looking at a sticky note, while the other is also looking at the board. The scene is dimly lit with a warm, reddish-pink overlay.

IDEATION EXERCISE – STEP 4

5 MINUTES

PRESENT YOUR CONCEPT... BY ACTING IT OUT!!!

REFLECTION AND DISCUSSION

Did this empathy-driven human-centered design approach help us design an effective solution?

APPROACH

What did you like and dislike about the journey mapping approach?

APPLICATIONS

How will you apply our empathy-driven human centered design approach to your organization?

CHALLENGES

What felt intuitive, and what felt challenging when putting yourselves in the shoes of each stakeholder?

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THE CHALLENGE: A shortage of Trained Frontline Health Workers

THE ANSWER: “Full utilisation of CHWs could save 3.6 million children’s lives per year.”

SOURCE: HOW EFFECTIVE ARE COMMUNITY HEALTH WORKERS?

CHW TRAINING TODAY

THE COMPLICATION: Today, CHWs are trained by traditional **face to face classroom training**. This method of training has its challenges:

- Poor knowledge retention after CHWs have been trained with no easy way to revisit training modules
- High attrition due to low ongoing CHW engagement
- Inability to rapidly connect and mobilise CHWs in an outbreak
- Lack of knowledge sharing or collaboration capability

There is a pressing need for a more sustainable, scalable approach to CHW capacity building



A cross-sector partnership leveraging Human-Centered Design to drive health outcomes through a mobile learning platform

3,000

Health Workers Trained

15%

Increased Knowledge Retention

30%

Increase in Children Vaccinated

1M

Goal Health Workers Trained



Key functions including friendly SMS “instructors”, group chat, and e-certificates were designed through an empathy-driven process, similar to the one we just walked through.

IMPLEMENTATION PARTNERS

accenture



m-pesa
FOUNDATION

Safaricom

mezzanine



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Questions?



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Strategy | Consulting | Digital | Technology | Operations

Accenture Development Partnerships delivers the power of Accenture's global capabilities and experience to positively impact the lives of people in the developing world.

We provide **global & industry insights** delivered through key focus areas and a full **range of services**.



Strategy & Partnerships



Digital



Organization & Program Strengthening



Technology



Agriculture



Health



Livelihoods & Education



Energy



Financial Literacy



Emergency Response

ACCENTURE DEVELOPMENT PARTNERSHIPS

We take an empathy-driven, human-centered design approach combined with the **transformational power of digital** to drive solutions for the development sector



**Australian Volunteers
International**

Digital Marketing
Strategy for Brand
Awareness



Oxfam

Shared Digital Vision
Initiative across all
Oxfam Divisions



GSMA

Deployment of Mobile
Health Applications in
Health Centers